



Lombard **Purchase Product** Conditional Sale

Eligible customers and values

- A private individual, borrowing any amount for personal use.
- Sole traders, partnerships of two or three, and other unincorporated bodies who are borrowing £25,000 or less for business use.

Over 18's only. Subject to status.

The following are not eligible for Conditional Sale. Business users borrowing more than £25,000, Partnerships of four or more and other corporate bodies (including LLPs). Please instead refer to our Lombard Purchase Product – Hire Purchase. Security may be required. Product fees may apply. Finance is only available for business purposes.

Eligible customers and values

A purchase product lets you spread the cost of buying an asset with regular payments over an agreed term (typically three to five years), following payment of a deposit. Lombard will own the asset for the duration of the agreement and at the end, provided you've made all the payments due, the title will pass and you'll own the asset.

Interest is fixed at the start of the agreement, so you'll always know how much your repayments will be. An administration fee may apply.

You may be able to choose to have a final lump sum repayment (balloon) on the agreement.

- Fees and additional charges or interest may apply if you want to make changes to your repayments once the agreement has started. You may need to sign a Modifying Agreement in these cases before any such changes can take effect.
- If you decide to make a lump sum overpayment, you can choose to reduce the remaining term of the agreement, or reduce your payments.
- If you decide to repay your agreement early in full, the amount of interest you'll have to pay will reduce. In line with regulations, the maximum amount of interest you'll have to pay will be up to 59 days. We will not charge you an administration fee for early repayment.

Important

- The purpose of a balloon is to reduce the amount of your regular repayments to fit your individual budget.
- The balloon must be paid in full at the end of the agreement, so you must ensure you have the funds ready at the time they're due.
- Having a balloon on your agreement will likely cost you more in interest than if you didn't have one. Consider what's right for you and compare quotes or speak to a Relationship Manager if you want to know more.

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Product protections

Conditional Sale is regulated under the Consumer Credit Act 1974 (CCA), which gives customers certain rights and protections under the agreement. These include but are not limited to:

- The right to receive certain key information before you enter into an agreement.
- The right to withdraw from the agreement with Lombard. When borrowing up to £60,260, (or up to £25,000 for eligible business customers) you're allowed 14 days in which to inform us of your wish to withdraw from the finance. This doesn't remove your obligation to buy the asset and we must be repaid within 30 days of being given notice.
- Cancellation rights exist in circumstances where borrowing is more than £60,260 for private individuals only. You have five days in which to inform us of your wish to cancel. The effect of cancellation will be that all parties are restored to their original position as though the finance agreement never existed. In some cases, if the agreement was concluded at a distance, i.e., without any face-to-face negotiations, you'll have 14 days in which to inform us of your wish to cancel. More information is available in the agreement.
- The right to an annual statement.
- The right to pay the agreement early, in part or in full. The way in which a settlement is calculated is statutory. Settling in part or in full early will reduce the amount of interest to be paid. Partial early settlements may incur an additional charge.
- The right to voluntarily terminate your finance agreement. Once half of the Total Amount Payable under the agreement has been made, you may end the finance agreement with notice and return the asset, even if there's negative equity. This won't affect credit ratings.
- The right to receive certain notices and information if payments aren't made, and agreements go into arrears before action is taken.
- The right not to have your asset repossessed without an order from the court if you've paid at least one third of the Total Amount Repayable.

Next steps

Step 1 – Quote

You can get an instant quote online at lombard.co.uk, and by setting up a MyLombard account you can save quotes and apply online at a time that suits you.

Alternatively, if you'd prefer to speak to someone during office hours, contact a Relationship Manager, who'll be able to discuss your available options.

Step 2 – Apply

Once you're happy with your quote and have decided to apply, you'll provide us with any other information we need, and an application is sent for review. In some cases, we may be able to give you an instant decision online.

Step 3 – Outcome

If your application is successful, you'll need to source the invoice from the supplier and send it to us. Upon receipt, we'll send your agreement documentation to you via your preferred contact method. You'll need to sign and return them only once you are happy you understand the content and terms and wish to continue.

Step 4 – Completion

Once signed documents have been returned, we give everything a final check, then pay the funds out, sending you a welcome pack when we're done. Your agreement is now live.

Summary: Product Specifications

Asset type: A wide range of assets are available for finance

Ownership: Lombard hold the title until the final repayment is paid and then it's passed to you

Repayment type: Capital and interest

Interest type: Fixed

Currency: GBP

Security may be required. Product fees may apply. Finance is only available for business purposes. The contents of this document do not constitute legal, tax, financial planning or any other advice. You should seek independent advice to determine if this product is suitable for you.

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