WE DON'T JUST FINANCE TECHNOLOGY, WE SUPPLY IT TOO

Forward thinking finance.

Maintaining an up-to-date technology infrastructure is essential to business success, but IT installations and ongoing refresh programmes can be a drain on time and working capital.

For over thirty years, we've been helping customers streamline the process and cut costs by supplying both the hardware and the finance.

This combined approach gives you all the benefits of our technology sourcing expertise and because we're regulated as a bank you can trust us to be responsible and transparent about pricing.

The cost benefits

Supply at close to cost: it's actually in our interests to finance your IT as close to cost as possible because it reduces the level of credit you need.

Benchmarking: we analyse the market to identify the most competitive prices.

Buying power: our strong partnerships with manufacturer's including HP Inc, Dell and Lenovo, enable us to source assets on your behalf, secure discounts and pass the savings on to you. The range of vendors we work with gives you access to over 3 million products.

The operational benefits

Identifying which technology assets you need and acquiring them can be complex and time consuming. Our experienced Technology Reseller team will discuss your requirements and, on your behalf:

- Identify, source and demonstrate a range of relevant technology from multiple manufacturers
- Locate and select trusted partners and manufacturers
- Improve continuity of supply and budget for future costs
- Arrange in-life services such as imaging and warehousing

PC Partner Gold Lenovo

Partner First Gold

DELL EMC PARTNER GOLD

GET IN TOUCH

Talk to your Relationship Manager to discuss how Technology Rental could help your business meet the demands of a changing world.

Alternatively, call us on **0800 502 402** Relay UK **18001 0800 502 402** Visit us at **lombard.co.uk**
(Lines open Mon-Fri, 9am-5pm)

Security may be required. Product fees may apply.
Finance is only available for business purposes.

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Registered Office: 250 Bishopsgate, London EC2M 4AA.

Lombard

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What our customers say...

"Lombard Technology Services has been a long-standing supplier of technology hardware assets for Broadway Malyan in the UK. Our relationship has matured and developed to the extent that we deem Lombard as a trusted partner that goes the extra mile in supporting us through the definition and specification of our builds, enables and supports the validation of new technology and solutions as well as a number of other instances where their pro-active approach to keeping engaged and constantly striving to add value to their services."

Ronnie Vasconcelos, Director of IT, Broadway Malyan

"Since 2011 Lombard TS have established themselves as one of Komatsu's strategic IT partners by offering competitive price points, assisting with the equipment life cycle and managing the OEM relationships."

Christian Powell, Senior IT Manager, Komatsu

"Lombard Technology Services is a Strategic Partner for World Travel Holdings and were instrumental in our phased Technology Refresh programme migrating from Windows 7 to 10. We appreciate their impartiality and how they always strive to deliver impeccable service."

Nadeem Vali, Head of Business Solutions, World Travel Holdings

"The Technology Supply service from Lombard is a trusted partner for Bibby Financial Services, providing an annual refresh program which has improved our next generation device proactivity, visibility and provided a greater consistency of cost whilst simplifying our supply chain."

James Cooper, Interim Director of Technology, Bibby Financial Services

"IT procurement for any business can be very challenging, since working with the Lombard Technology supply team these challenges have been negated."

Andrew Satchwell, IT Manager, Thakeham

Efficient technology leasing starts with efficient technology supply

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