

# FAQs

## Is my business eligible?

No matter what industry you operate in, you could benefit from intellectual property funding for your software IP, as long as your intellectual software assets are:

- Wholly owned by you
- Clearly identifiable
- Business critical

## How do we place a value on an intangible asset?

We examine cash flows, third-party contracts, development costs and your future plans, so we can place a collateral value on your software IP.

## What rights do I have over my software IP during the agreement?

You retain the full day-to-day commercial use and control of your software IP and can continue to develop and maintain your business-critical software as normal.

## What's the average length of an agreement?

The average agreement is between three and five years.

## Are there any restrictions on how I can use the funds?

No, we don't provide any restrictions. Most customers have used the funds to accelerate their development, but others have used it for a range of other business purposes, from expanding their sales teams to buying out investors.

## What fees are associated with this agreement?

Product fees apply. Our technology specialists will talk you through the end-to-end process and will be able to give you a full quote, based on the specifics of your business.

## Is it possible to end the agreement early and obtain the title for my software IP?

Yes. The contracts are designed to make this straightforward.

## What happens when our agreement ends?

You can:

- Ask us to assign and transfer all rights and interest in the software IP back to you.
- Introduce an independent third party to buy the software.
- Review the possibility of revaluing the software IP with a view to commencing a new transaction.

In options (a) and (b) above, we retain a maximum consideration of 1% of the original value funded.

## Can I obtain the title of my software IP at the end of the agreement?

Yes. The contracts are designed to make this straightforward.

## Want to unlock the value of your software IP?

To find out more, talk to your Relationship Manager or one of our Lombard technology specialists today.

**Call: 0800 502 402**

Lines open Mon-Fri, 9am-5pm.

**Email: [enquiries@lombardts.com](mailto:enquiries@lombardts.com)**

**Text Relay: 18001 0800 502 402**

Forward thinking finance.

Security may be required. Product fees may apply. Finance is only available for business purposes.

ANY RIGHTS TO BUY BACK THE TITLE OF THE ASSET USED AS SECURITY MAY BE FORFEITED IF YOU DO NOT KEEP UP REPAYMENTS ON ANY DEBT SECURED ON IT.

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# UNLOCK THE GREATEST ASSET YOUR BUSINESS HAS. YOUR IP.

Lombard Intellectual Property Funding.

